



CTLS

2018 Partner Discount Program

by Manufacturer

Manufacturer	Base Discount for order of \$0-\$20k	Additional Quantity Discount for order of \$21k-50k	Additional Quantity Discount for order of \$51k-\$100k	Additional Quantity Discount for orders over \$100k	Delivery Cost % of net	*Installation percentage - up to \$5k of net product cost	*Installation percentage - up to \$20k of net product cost	*Installation percentage - \$20k of net product cost or more	Warranty in Years (See manufacturer price list for full warranty details)
290 Signs	25%	1%	2%	Negotiable	15%	25%	20%	15%	2 Years
3branch	30%	1%	2%	Negotiable	15%	25%	20%	15%	2 Years
Allermuir	25%	1%	2%	Negotiable	15%	25%	20%	15%	2 Years
American Seating	40%	1%	2%	Negotiable	14%	25%	20%	15%	1-10 Years
American Table & Seating	30%	1%	2%	Negotiable	15%	25%	20%	15%	2-3 Years
Arcadia Contract	35%	1%	2%	Negotiable	14%	25%	20%	15%	1-10 Years
Artopex	40%	1%	2%	Negotiable	12%	25%	20%	15%	5 Years - Lifetime
Biblomodel	30%	5%	10%	Negotiable	15%	25%	20%	15%	1 Year
Bold Furniture	35%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years - Lifetime
BuzziSpace	30%	1%	2%	Negotiable	15%	25%	20%	15%	2-3 Years
Chief	20%	1%	2%	Negotiable	15%	25%	20%	15%	1-10 Years



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ColorScape	30%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Community	35%	1%	2%	Negotiable	15%	25%	20%	15%	2-3 Years
Compatico	40%	1%	2%	Negotiable	16%	25%	20%	15%	3 Years - Lifetime
Connectrac	10%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
D-Tech	20%	1%	2%	Negotiable	15%	25%	20%	15%	1 Year
DEMCO Interiors (see ColorScape, Technolink & Totalibre)	30%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Diversified Woodcrafts	40%	1%	2%	Negotiable	10%	25%	20%	15%	Lifetime on Parts
ECA	10%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Ekornes	40%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Estey	45%	2%	3%	Negotiable	14%	25%	20%	15%	1 Year
Eustis Chair (minimum order of 10 chairs)	40%	5%	10%	Negotiable	14%	25%	20%	15%	Limited Lifetime
First Office	40%	1%	2%	Negotiable	12%	25%	20%	15%	2-10 Years



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Fixtures Furniture	35%	1%	2%	Negotiable	Orders less than \$800 list price will be charged a flat rate of \$105 thereafter freight included	25%	20%	15%	1-10 Years
Fresh Coast	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
GAR Products	15%	1%	2%	Negotiable	14%	25%	20%	15%	2-3 Years
Ghent	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
Gressco	43%	1%	2%	Negotiable	14%	25%	20%	15%	1-10 Years
Håg	35%	1%	2%	Negotiable	Orders less than \$800 list price will be charged a flat rate of \$105 thereafter freight included	25%	20%	15%	1-10 Years
Harter	35%	1%	2%	Negotiable	Orders less than \$800 list price will be charged a flat rate of \$105 thereafter freight included	25%	20%	15%	1 Year - Lifetime
Highmark	40%	1%	2%	Negotiable	12%	25%	20%	15%	2-10 Years



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HPFI	43%	1%	2%	Negotiable	Orders less than 500lb minimum of \$105 thereafter freight included	25%	20%	15%	Lifetime on Parts
IntellaSpace	35%	1%	2%	Negotiable	15%	25%	20%	15%	Lifetime
Izzy	35%	1%	2%	Negotiable	Orders less than \$800 list price will be charged a flat rate of \$105 thereafter freight included	25%	20%	15%	3 Years - Lifetime
Jasper Chair	40%	1%	2%	Negotiable	12%	25%	20%	15%	5 Years
Jasper Seating	35%	1%	2%	Negotiable	15%	25%	20%	15%	2-5 Years
Keilhauer	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
Kingsley	10%	1%	2%	Negotiable	15%	25%	20%	15%	Lifetime
Leland	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
LIAT Furniture	40%	1%	2%	Negotiable	12%	25%	20%	15%	Limited 20 Years
Loewenstein	35%	1%	2%	Negotiable	15%	25%	20%	15%	2-12 Years
Martin Bratrud	35%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years



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Media Technologies	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
Montel	40%	2%	3%	Negotiable	14%	25%	20%	15%	5 Years
Muzo	35%	1%	2%	Negotiable	14%	25%	20%	15%	5-10 Years
Nevins	35%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
Nienkämper	35%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
OFS	40%	1%	2%	Negotiable	12%	25%	20%	15%	2-12 Years
Paladin	35%	1%	2%	Negotiable	14%	25%	20%	15%	1 Year - Lifetime
Palmer Hamilton 'Nomad' & 'Hive'	35%	1%	2%	Negotiable	14%	25%	20%	15%	1-5 Years
Palmieri	35%	1%	2%	Negotiable	17%	25%	20%	15%	2-5 Years
Peter Pepper	30%	1%	1%	Negotiable	15%	25%	20%	15%	3 Years
RFM	40%	1%	2%	Negotiable	12%	25%	20%	15%	5 Years - Lifetime
Russ Bassett	30%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years
Smith System	30%	1%	2%	Negotiable	14%	25%	20%	15%	5 Years



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Source International	35%	1%	2%	Negotiable	15%	25%	20%	15%	3 Years - Lifetime
Sparkeology	30%	1%	2%	Negotiable	15%	25%	20%	15%	1-10 Years
SurfaceWorks	35%	1%	2%	Negotiable	15%	25%	20%	15%	5-12 Years
T2 Design & T2 Design	30%	2%	3%	Negotiable	14%	25%	20%	15%	5 Years
Technolink	30%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Tennsco	25%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
TideBreak	10%	1%	2%	Negotiable	0%	25%	20%	15%	1 Year
Totalibra	30%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Tremain	40%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Waddell	35%	1%	2%	Negotiable	15%	25%	20%	15%	5 Years
Worden	40%	1%	2%	Negotiable	13%	25%	20%	15%	2-10 Years
						*Installation percentages are based on the project being within a 300 mile radius of Austin, TX. Installation for projects outside of this 300 mile radius will be quoted on an individual basis.			