

## Consortium Partnership Offer

Product	Model Definition	List \$	Qty: 1-2 %off	\$	3 - 9 %off	\$	10 or above contact LAT
<b>aIICIRC-Cube™</b> CD/DVD/Blu-Ray/Games Media Dispensing system and a Patron Self-Checkout machine All-In-One	<b>Base Configuration</b> Meganite® Top; Anti-Bacterial Coating; Dynamic Loading Process; Touch-Screen; Fluid Component Placement; 1 Year Warranty	\$16,999	12%	\$14,959	18%	\$13,939	
<b>Year 2 Maintenance</b>		\$2,550		\$2,244		\$2,091	
<b>LAT-Stena™</b> A flexible automation system designed to optimize STAFF operations of dispensing media from behind-the-circ desk; Uses existing circulation computers, scanners and printers to minimize costs; Multiple simultaneous staff access allowed; Capacity and simultaneous access capabilities are expandable at any time.	<b>A: Initial Stena Configuration:</b> (2pods, Server license, 2 client licenses; Remote support installation)	\$1,699	12%	\$1,495	18%	\$1,393	
	<b>B: Additional PODS</b> for expansion of Stena capacity - add anytime	\$899	12%	\$791	18%	\$737	
<b>Year 2 Maintenance</b>	<b>per CLIENT LICENSE above 2</b>	\$65		\$45		\$25	
<b>Includes: Complete H/S support; 2 way shipping; yearly license fees; unlimited phone support</b>	<b>Per POD</b>	\$240		\$218		\$208	
<b>LAT-FlashScan Leap™</b> Compact full-featured, multi-lingual patron self-checkout system; Available as Floor Standing (MAX), Desktop (MAXINE or LEAP), or 'Zero-Footprint' on the wall or stacks mountable models	<b>Base Configuration</b> 22" SAW Touch screen; High Speed Printer; Optimized 2-D Scanning engine; Full FlashScan™ Operating Software; LAT-Central™ Enterprise Management Software; 1-Year Warranty	\$7,499	12%	\$6,599	18%	\$6,149	
<b>Year 2 Maintenance</b>		\$900		\$792		\$738	
<b>LAT-OPAC Station™</b> Embedded touch-screen system for OPAC and any other software access; Digital Signage 1-YR License included (LAT-EasySign); LAT-QuickKeys, WiFi Ready, end panel mount	<b>Base Configuration</b>	\$1,399	12%	\$1,231	18%	\$1,147	
<b>Year 2 Maintenance</b>		\$252		\$222		\$206	
<b>LAT-Release™</b> Compact ergonomic table-top device ("toaster") that will automatically lock / unlock DVD Cases. Item is simply dropped into the device and unlocked / locked item is ejected on the side. Easy to use in stand alone mode or in conjunction with self-service systems. Eliminates RSI (Repetitive Syndrome Injuries).	<b>Base Configuration</b> Comes with compleyte 1 Year Warrantee; Plug-and-Play - ready for use!	\$1,199	30%	\$839	40%	\$719	
<b>Year 2 Maintenance</b>		\$144		\$101		\$86	
<b>LAT-EasySign™</b> A cloud based, ultra easy-to-use, customizable, low-cost digital signage platform.  Access to your own web based system-portal Upload, define and schedule your content from anywhere Runs on any computer, TV or OPAC Dedicated or public-use modes Remote support included	<b>Base Configuration</b> 1 year license per screen; unlimited training, webinar, support	<b>List Price:</b> \$19.99 per / month / screen	5%	<b>12% + Every 11th license is FREE! Or 1 FREE License for every 10 licenses purchased for quantities up to 30</b>	<b>18% + Every 6th license is FREE! Or 1 FREE License for every 5 licenses purchased for quantities above 30</b>		
	<b>Shipping / Crating</b>		30%		50%		
	<b>System Installations &amp; Training</b>		50%		FREE**		

**\*\* Free Installation Implies Remote Support and Guidance During Installation; All units are preconfigured and tested before shipping with Library actual settings and data; If on-site installation is required, additional travel charges may apply.**

A 50% deposit may be required with order with 50% due on installation.